

Sales Ledger

The heart of your business

Customers are central to a business; the Sales Ledger efficiently manages and controls customer records and processes invoices as well as receipts and statements. Customer transactions can be processed in any currency, while the built in credit control facility will improve cashflow by allowing tighter control in the management of customer payments.

Essential information for making key decisions

User-definable dynamic views in Opera II enable you to monitor your sales so you can quickly spot opportunities for additional business. The information can illustrate vital data such as sales by period, region, territory, customer and customer type, as well as highlighting fast-moving and profitable stock lines — you choose. This level of information can be invaluable in defining targets for increased sales.

- Separate invoice, statement and multiple delivery accounts per customer
- Multi-currency — transactions held in both base and customers' currencies
- Customer statistical analysis
- Batch E-mail of statements
- Multiple Contacts and Customer Notes
- Definable sales analysis with transaction drilldown
- Comprehensive credit control facilities
- Real-time or batch update to Nominal

Description	Sales Value	Cost Value	Margin
Anglo	34307.49	18127.45	47.00%
Germany	2541.52	1428.82	43.70%
France	3226.53	2384.87	26.06%
Midlands	3709.46	2050.70	44.98%
North-East England	2046.26	1399.03	31.61%
North-West England	30072.00	15204.10	49.91%
Scotland			
South-East England			
South-West & Wales			
Car Hire - Small			
Car Hire - Medium			
Vehicle Lease Contract - Monthly Payment			
Vehicle Lease - weekly			

Date	Ref	To-Type	Value	Qty	Cost
17/11/2003	20000418	I	3424.00	8.00	0.00
10/11/2003	20000405	I	579.40	3.00	402.00
10/11/2003	20000405	I	1206.00	3.00	0.00
14/10/2003	20000391	I	570.40	3.00	402.00
14/10/2003	20000391	I	284.00	3.00	234.00
14/06/2003	20000294	I	15115.00	1.00	13905.00
10/02/2003	20000278	I	43.66	4.00	31.20
10/02/2003	20000268	I	48.00	4.00	31.20
04/01/2003	20000258	I	17290.00	1.00	15400.00